



FEDERATION OF DEFENSE & CORPORATE COUNSEL LEADERSHIP SUMMARY

NAME: Frank Ramos

DATE: 3/3/2023

*Activity Codes:

CMT - Committee Chair/Vice-Chair

SEC - Section Chair/Vice-Chair

AH – Ad Hoc or Special Committee/Project Chair or Vice-Chair

CONV- Convention Chair or Convention Program Chair

M – Meeting Chair/Vice-Chair or Program Chair (Other Than Conv.)

EO- FDCC Executive Officer (Board of Directors)

AWD – Recipient of Appleman, Hecker, CMF or Special FDCC Award

S – Speaker on FDCC Program

WP- Written Paper Submitted for FDCC Program

Q – Quarterly Article Published

VP – Vice President (FDCC Board of Directors)

DIR – Director (FDCC Board of Directors)

LMC - Litigation Management College

O – Other

DATE or YEAR	ACTIVITY*	NAME OF ACTIVITY – POSITION HELD AND/ OR WORK DONE
2020-2022	DIR	Director
2022-2023	DIR	Senior Director
2007-2008	CMT	Vice Chair of Diversity Committee
2008-2011	CMT	Chair of Diversity Committee
2009-2019	CMT	Vice Chair of Publications Committee
2010-2012	CMT	Vice Chair of Special Projects Committee
2011-2012	CMT	Chair of Foundation Fundraising Committee
2014-2016	CMT	Vice Chair of Convention Exhibitors Committee
2017-2022	CMT	Projects and Objectives Vice-Chair
2018-2021	CMT	Corporate Counsel Symposium (2018 Marketing Co-Chair; 2019 Program Co-Chair; 2020 Conference Co-Chair; 2021 Emeritus committee member)
2019-2021	CMT	Chair of Website & Social Media Committee
2020-2021	CMT	Virtual Programming Committee Co-Chair (Assist with Wednesday Webinars, Virtual Deposition Boot Camp)
2021-2023	CMT	Member Communications Committee Co-Chair (Assist with podcasts, e-books, website, social media)

2021-2023	CMT	Admissions Committee – Member
2008-2009	SEC	Vice Chair of Professional Liability
2008-2009	SEC	Vice Chair of Trial Tactics
2010-2011	SEC	Vice Chair of Commercial Litigation Section
2014	SEC	Chair of Professional Liability
2017-2018	SEC	Vice Chair of Drug & Medical Device
2009-2010	AH	Vice Chair of Marketing Resolution Revisions Committee
2009-2011	AH	Vice Chair of Leadership Institute
2013-2015	AH	Co-Chair of Deposition Boot Camp with Ned Currie
2015-2016	AH	Member of Website Revision Project
2016-2020	AH	Co-Chair of Masters in Marketing Committee with Casey Stansbury and Alison Christian
2017-2019	AH	Co-Chair ACT Committee (Visibility Committee) with Heidi Goebel
2023	AH	Co-Chair of Virtual Trial Program with Kile Turner
2024	CONV	St. Pete Winter Meeting
2013-2015	M	Deposition Boot Camp (Co-Chair of 5 deposition boot camps with Ned Currie)
2017-2018	M	Art of Marketing (Co-Chair of 2 Art of Marketing Seminars with Alison Christian and Casey Stansbury)
2020	M	Chair of Public Speakers Conference
2022	M	Chair of Social Media Conference
2015	AWD	Olshan Award for Deposition Boot Camp
2017	AWD	Olshan Award for Art of Marketing Seminar
2018	AWD	Strategic Plan Award for Co-Chairing ACT
2020	AWD	President’s Award for Public Speakers Conference
2022	AWD	Freddie Award for Fed Speaks
2022	AWD	President’s Award
2008	S	60 Marketing Tips in 60 Minutes
2011	S	Faculty for Leadership Institute

2016	S	ADA Title III Website Webinar
2017	S	Developing Your Law Firm Website Webinar
2018	S	Moderated Breast Cancer Panel
2019	S	Speaker on Storytelling for Lawyers Panel
2020	S	Panelist on Managing Partners Video Series
2020-2021	S	Moderator of Monthly Fiction Book Club Webinar Series
2020-2021	S	Moderator and Panelist of Monthly Table for Five Webinar Series
2020-2021	S	Speaker for Young Lawyers Video Series
2022	S	Assisted with Creation of Fed Speaks, FDCC podcast series, and served as a host and guest
2022	S	Organized, moderated, and spoke at Masters of Marketing Program
2022	S	Panelist on Great Resignation Panel discussion
2022-2023	S	Law firm leadership podcast and roundtable series
2023	S	Assisted with organizing monthly in house counsel roundtables
2023	S	Plenary Speaker at Broadmoor on Law Firm Strategic Planning
2008	WP	Contributed to and edited 60 Marketing Tips in 60 Minutes
2008	WP	Contributed to and edited Law Firm Marketing – What Works and What Doesn’t
2008	WP	Wrote Litigation Plans and Budgets for LMC
2008	WP	Assisted revising FDCC Resolutions
2008	WP	Prepared Leadership Institute Marketing Brochure (Marketing for Leadership Institute – 2008-2011)
2010	WP	Edited The Tripartite Relationship – Guidebook for Defense Lawyers Monograph
2011	WP	Wrote Defending the Damages Only Case
2012	WP	Wrote The Virtual Cocktail Party – Legal Marketing Online
2014	WP	Contributed to and edited book – Deposition Manual
2016	WP	Prepared Masters in Marketing Brochure
2016	WP	Co-Wrote book – Attorney Marketing 101
2017	WP	Contributed to and edited book – Leadership for Lawyers

2020	WP	Edited Public Speaking Manual
2021	WP	Wrote Book – The Associate Whisperer
2021	WP	Wrote Book – You’re Hired
2021	WP	Wrote Book – Question Everything
2021	WP	Wrote Book – My Social Media Musings – Part III
2021	WP	Edited Book – Life in a Pandemic
2021	WP	Wrote Book – Be Your Own CEO
2021	WP	Wrote Book – Deposition Drills
2021	WP	Co-Wrote Book – Strategic Planning for Law Firms
2021	WP	Wrote Book – My Social Media Musings – Part IV
2022	WP	Co-Wrote Book – Improving Law Firm Culture
2022	WP	Edited Book regarding caring for aging parent
2022	WP	Edited Book regarding trial skills
2023	WP	Wrote book on Communication skills
2008-2009	Q	Edited FDCC Quarterly Trial Masters issues
2008	LMC	Faculty
2018	LMC	Faculty
2007-2009	O	Hot Cases Editor
2009-2014	O	Created, planned, and ran Inaugural Silent Auction and several others.
2009	O	Nominating Committee
2013-2015	O	Assisted with Webinars
2012-2023	O	New Member Host for every meeting I’ve attended other than my first meeting
2015-2016	O	Assisted with FDCC Website Blog, including posting
2016-2017	O	Assisted with International Growth Initiative
2016-2019	O	Assisted with FDCC Website

2017-2019	O	Assisted with Developing FDCC presence on LinkedIn
2017-2018	O	Assisted with Claims Professional Desk Reference
2018-2019	O	Assisted with redesigning FDCC Logo
2018-2020	O	Co-Chaired Speakers Bureau